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17	[Additional counsel listed on signature page]				
18	UNITED STATES D	DISTRICT COURT			
19	NORTHERN DISTRIC	CT OF CALIFORNIA			
20	SAN FRANCIS	CO DIVISION			
21	CLID CICAL DICTRIMENT CEDVICE	C N- 2-21 0240C AMO			
22	SURGICAL INSTRUMENT SERVICE COMPANY, INC.,	Case No. 3:21-cv-03496-AMO			
23	Plaintiff,	DEFENDANT'S NOTICE OF MOTION AND MOTION IN LIMINE NO. 4 TO			
24	V.	PRECLUDE PLAINTIFF FROM OFFERING EVIDENCE OR			
25	INTUITIVE SURGICAL, INC.,	ARGUMENT CONCERNING POST- NOVEMBER 2022 EVENTS			
26	Defendant.	Date: November 25, 2024			
27		Time: 11:00 a.m. Courtroom: 10			
28	8 The Honorable Araceli Martínez-Olguín				

NOTICE OF MOTION AND MOTION

TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

PLEASE TAKE NOTICE that on November 25, 2024 at 11:00 a.m., or as soon thereafter as this matter may be heard before the Honorable Araceli Martínez-Olguín, District Judge in the United States District Court for the Northern District of California, at 450 Golden Gate Avenue, Courtroom 10, 19th Floor, San Francisco, CA 94102, Defendant Intuitive Surgical, Inc. ("Intuitive") will and hereby does move the Court for an order prohibiting Plaintiff Surgical Instrument Service Company's ("SIS") witnesses and lawyers from offering any evidence or argument about the post-November 10, 2022 time period, other than SIS's recently produced financial records and RFA responses.

The relief Intuitive seeks through this Motion is authorized by the Federal Rules of Civil Procedure, including but not limited to Rules 26 and 37, and by applicable case law. This Motion is based upon this Notice of Motion and Motion, the accompanying Memorandum of Points and Authorities in support thereof, the accompanying Declaration of Paul D. Brachman and attached exhibits, other filings in this matter, and the oral argument of counsel.

PRELIMINARY STATEMENT

When Intuitive sought to take discovery of facts and events occurring after November 2022, SIS objected on various grounds, including that discovery from that period is irrelevant. The Court denied Intuitive's motion to compel such discovery, with two narrow exceptions, requiring SIS to: (1) produce updated financial records, and (2) respond to a small number of Requests for Admission ("RFAs"). *See* Minute Entry, Dkt. 261. SIS subsequently produced what was ordered by the Court. Its updated financials show that SIS continues to operate a profitable business. Its RFA responses admit that SIS took no steps to compete in the business of modifying (or what SIS calls "repairing") EndoWrists after November 2022. Having successfully resisted all other discovery as to this period, SIS's witnesses and lawyers should be precluded from offering any evidence or argument about what happened during that period outside of the limited information that SIS produced in response to the Court's order.

Any other result would contradict the most basic rules of disclosure under Federal Rule of Civil Procedure 26 and principles of fairness. A party cannot refuse to produce discovery on a matter by claiming it is irrelevant, and then surprise its opponent with undisclosed evidence on the same matter at trial. And here the prejudice to Intuitive of a contrary result would be especially severe. SIS is seeking more than *half a billion dollars* in damages, post-trebling, the majority of which are "lost profits" SIS claims to have incurred *after* November 2022. Yet SIS objected to discovery of any real-world facts or events that occurred during that period, and the Court sustained its objection with limited exceptions as noted. As a result, there is currently no evidence in the record to show that SIS was excluded from competing in any relevant market by any alleged anticompetitive conduct of Intuitive during that period. All that is in the record are *admissions* by SIS that it took no steps to compete after November 2022. Having successfully resisted all other pre-trial discovery about the post-November 2022 time period, SIS should not now be allowed to try to plug any gaps in its proof by offering evidence or argument as to that period at trial.

For these reasons, and as set forth below, Intuitive respectfully submits that the Court should preclude SIS from offering any evidence or argument about the post-November 10, 2022 time period, other than SIS's recently produced financial records and RFA responses.

RELEVANT BACKGROUND

Intuitive sought to take supplemental discovery from SIS and various third parties to update the record before trial regarding marketplace facts and events since November 10, 2022. *See* Def.'s Mot. for Limited Suppl. Disc., Dkt. 243-1. Intuitive pointed to several key events that undercut SIS's claim that it was excluded from competing in that time period, including Intuitive's March 2023 announcement clarifying that its customers were free to purchase any FDA-cleared reset EndoWrist as well as the entry and expansion of other third parties in the same market that SIS alleges was "foreclosed" to competitors. *See id.* at 3–7. SIS opposed Intuitive's requests. *See* Pl's Br. Opposing Intuitive's Mot. to Reopen Disc., Dkt. 246.

At the hearing on Intuitive's motion to compel this discovery, SIS argued that post-November 2022 facts and events are irrelevant to its claims. SIS's attorney argued, for example, that Intuitive's March 2023 announcement regarding FDA clearance is "irrelevant. It really doesn't add anything here." Ex. 1 at 15:17-18. He argued as to SIS's financial condition post-2022, "I don't think it's really relevant, Your Honor, because what we're talking about here is what happened in the market in 2019 and 2020." *Id.* at 18:12–14. And as to SIS's efforts, or lack thereof, to compete for X/Xi EndoWrist business, he stated: "our position was, as taken by our experts, is if SIS had had the money to reprogram the X and the Xi in 2019-2020 from ongoing operations from S and Si, then it would have taken about a year to do it. And I think that's the only relevant inquiry here. It's not whether we would have had the money to do it in 2023 or 2024. *That's not our case.*" *Id.* at 18:16–22 (emphasis added).

While Intuitive maintains that evidence showing that SIS had the opportunity to compete after November 2022 and simply made a choice not to do so is highly relevant and demonstrates why SIS's liability and damages claims have no merit, the Court largely declined to compel discovery on these matters. The Court required SIS to produce certain "updated financial reports"

¹ All references to "Ex." refer to exhibits to the Declaration of Paul D. Brachman in Support of Intuitive's Motions in Limine No. 4 to Preclude Plaintiff from Offering Evidence or Argument Concerning Post-November 2022 Events.

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and to respond to "limited requests for admissions." Min. Entry, Dkt. 261. The Court otherwise denied Intuitive's motion. See id.

In its responses to the RFAs Intuitive propounded pursuant to the Court's order, SIS admits that since November 2022, it has not sought FDA clearance for any service, procedure, or technology for resetting or reprogramming the use counter on any EndoWrists; has not taken any steps to sell, distribute, or market any EndoWrists with reset and/or reprogrammed use counters, or any service for resetting or reprogramming the use counter on EndoWrists; and has not developed any service, procedure, or technology for resetting or reprogramming the use counter on X/Xi EndoWrists. Ex. 2 at 3–5. SIS's financial records show that it remains profitable and has continued to grow its revenues since 2020, but do not reflect any revenues or costs related to SIS's EndoWrist repair business (or attempts to enter that business). See Exs. 3, 4.

Nevertheless, SIS continues to assert it is entitled to enormous money damages for 2023, 2024, and beyond. SIS's damages expert, Richard Bero, opined as of the close of expert discovery that SIS was entitled to between \$63.5 million to \$131.4 million in alleged "lost profits" from 2020 through 2025 as a result of allegedly anticompetitive conduct by Intuitive, with bulk of that amount coming in the years 2023, 2024, and 2025. See Ex. 5 at Schedule 1. And just three days ago, on October 25, 2024—the last business day before pre-trial filings were due in this matter—SIS produced "updated schedules" for Bero's damages report that substantially increase the amount of damages that SIS is seeking in each year starting with 2022, and extend SIS's claimed damages through 2026. See Ex. 6 at Schedule 1. In total, Bero has increased his total lost profit damages estimates by over \$30 million, to a range from \$95.5 million to \$169.2 million—for a total of more than \$500 million post-trebling. See id. SIS has provided no backup data or information supporting these increased calculations.

Thus, to recap: SIS took the position that everything that has happened in the real-world marketplace since November 2022 is irrelevant to its claims. SIS refused to engage in discovery about the post-November 2022 period and obtained a Court order largely precluding Intuitive from obtaining such discovery. SIS has admitted it has done nothing to compete in any alleged relevant market since November 2022, despite having an ongoing and profitable business. And SIS

contends not only that it is entitled to hundreds of millions of dollars in "lost profits" damages because it supposedly was excluded from the marketplace after November 2022, but that the amount of those damages has increased by more than \$30 million since discovery closed.

ARGUMENT

SIS made a *choice* not to voluntarily produce and to oppose Intuitive's requests to take discovery from SIS and anyone else regarding the post-November 2022 time period. Intuitive moved to compel such discovery and SIS objected, arguing in Court that anything that happened during that period is *irrelevant* to its claims. *See supra* at 2. It follows as a matter of fundamental fairness, as well as from the Federal Rules of Civil Procedure, that SIS therefore should be barred from offering evidence or making arguments to the jury about facts and events from that time period.²

In similar circumstances, courts have estopped parties from litigating issues on which they successfully opposed discovery. For example, in *Cox* v. *Continental Casualty Co.*, 703 F. App'x 491, 495 (9th Cir. 2017), the Ninth Circuit affirmed a district court's decision estopping the defendant from raising a fraud defense that would have voided an insurance contract, when the defendant had earlier refused to produce coverage-related documents on the grounds that they were "immaterial." Similarly, in *Walker* v. *Life Insurance Co. of the Southwest*, 2014 WL 12577139, at *11–12 (C.D. Cal. Apr. 3, 2014), the court granted a motion in limine to prevent the defendant from offering evidence about the import of three riders to an insurance policy, after the defendant

Whether the basis for the Court's ruling was relevance, or whether the Court ruled based on burden, cost, or the proximity to trial, does not change the outcome on this motion. If SIS wanted to use evidence from the post-November 2022 time period, it could have and should have supplemented its discovery responses at any time before now (as, for example, Intuitive did by voluntarily producing post-November 2022 sales data last May to SIS, see Ex. 7 at 26:4–10.) See Fed. R. Civ. P. 26(e)(1) ("A party who has made a disclosure under Rule 26(a)—or who has responded to an interrogatory, request for production, or requests for admission—must supplement or correct its disclosure or response: (A) in a timely manner if the party learns that in some material respect the disclosure or response is incomplete . . . or (B) as ordered by the court."); Fed. R. Civ. P. 37(c)(1) ("If a party fails to provide information . . . as required by [Rue 26(e)], the party is not allowed to use that information . . . at trial, unless the failure was substantially justified or is harmless."). The fact remains, SIS made a decision not to allow discovery of the post-November 2022 time period, and it should now be barred from offering evidence or argument about that time period.

had successfully opposed a motion to compel their production on relevance grounds. The Court here similarly should find that SIS is precluded from presenting at trial any evidence regarding the post-November 2022 period, beyond the updated financial records and RFA responses it provided in response to this Court's recent order. Any other result would be tantamount to allowing SIS to reverse its prior representations to this Court.

Moreover, this is not some academic issue in this case, or a matter that should await seeing what SIS does at trial. SIS has already made clear that it intends to ask the jury for hundreds of millions of dollars in "lost profits" damages supposedly incurred after November 2022. Yet, as a result of SIS's litigation decision to oppose discovery about the post-November 2022 time period, there is no evidence in the record that *Intuitive's* actions prevented SIS from being able to compete during that period. SIS cannot now try to fix that failure of proof by having its witnesses testify, or its lawyers make arguments, about post-November 2022 facts and events—including arguments that SIS was foreclosed from competing during that time period. To do so, after having successfully resisted the discovery Intuitive sought to take about that time period, would be extremely prejudicial and unfair to Intuitive. Rather, the *only* evidence pertaining to that period that SIS should be allowed to reference at trial is what it admitted in its RFA responses and what its updated financial records show.

CONCLUSION

For the foregoing reasons, the Court should preclude SIS from offering evidence or argument about the post-November 10, 2022 time period, other than SIS's recently produced financial records and RFA responses.

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CERTIFICATE OF SERVICE On October 28, 2024, I caused a copy of Defendant's Notice of Motion and Motion in Limine No. 4 to Preclude Plaintiff from Offering Evidence or Argument Concerning Post-November 2022 Events to be electronically served via email on counsel of record for Surgical Instrument Service Company, Inc. Dated: October 28, 2024 By: /s/ Kenneth A. Gallo Kenneth A. Gallo

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I, PAUL D. BRACHMAN, declare as follows:

- I am an attorney licensed to practice in New York and the District of Columbia, 1. and am admitted pro hac vice to practice before this Court. I am a partner with the law firm of Paul, Weiss, Rifkind, Wharton & Garrison LLP ("Paul, Weiss"), counsel for Intuitive Surgical, Inc. ("Intuitive") in this matter. I have personal knowledge of the facts set forth herein, and if called to testify, I could and would testify competently hereto.
- 2. Attached to this declaration as **Exhibit 1** is a true and correct copy of excerpted pages of the transcript of proceedings before this Court in this matter on September 26, 2024.
- 3. Attached to this declaration as **Exhibit 2** is a true and correct copy of Surgical Instrument Service Company's ("SIS") Responses to Intuitive's Second Set of Requests for Admission and Third Set of Interrogatories, dated October 16, 2024.
- 4. Attached to this declaration as **Exhibit 3** is a true and correct copy of SIS's Financial Statements and Accountants' Compilation Report as of and for the years ended December 31, 2021 and 2020, which has not yet been produced with Bates numbers.
- 5. Attached to this declaration as **Exhibit 4** is a true and correct copy of SIS's Financial Statements and Accountants' Compilation Report as of and for the years ended December 31, 2023 and 2022, which has not yet been produced with Bates numbers.
- 6. Attached to this declaration as **Exhibit5** is a true and correct copy of excerpted pages of the Second Rebuttal Expert Report of Richard F. Bero dated March 1, 2023, which was previously filed on the docket in this matter with redactions to protect confidential material at ECF No. 229-49.
- 7. Attached to this declaration as **Exhibit 6** is a true and correct copy of the updated Schedule 1.0 to the Second Rebuttal to the Expert Report of Richard F. Bero, which was served on October 25, 2024.

	8. Attached to this declaration as Exhibit 7 is a true and correct copy of excerpted				
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3	I declare under the penalty of perjury under the laws of the United States that the				
4	foregoing is true and correct.				
5	Dated: October 28, 2024 By: /s/ Paul D. Brachman.				
6	PAUL D. BRACHMAN				
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	Brachman Declaration in Support of Defendant's Motion in Limine to Preclude SIS from				

FILER'S ATTESTATION 1 I, Kenneth A. Gallo, am the ECF User whose ID and password are being used to file this 2 document. In compliance with Civil Local Rule 5-1(i)(3), I hereby attest that the signatory 3 4 identified above has concurred in this filing. 5 Dated: October 28, 2024 By: /s/ Kenneth A. Gallo 6 Kenneth A. Gallo 7 Kenneth A. Gallo (pro hac vice) PAUL, WEISS, RIFKIND, WHARTON & 8 **GARRISON LLP** 2001 K Street, NW 9 Washington, DC 20006-1047 10 Telephone: (202) 223-7300 Facsimile: (202) 223-7420 11 Email: kgallo@paulweiss.com 12 Attorney for Defendant Intuitive Surgical, Inc. 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28

EXHIBIT 1

to

PAUL D. BRACHMAN DECLARATION IN SUPPORT OF DEFENDANT'S MOTION IN LIMINE NO. 4 TO PRECLUDE PLAINTIFF FROM OFFERING EVIDENCE OR ARGUMENT CONCERNING POST-NOVEMBER 2022 EVENTS

UNITED STATES DISTRICT COURT

FOR THE NORTHERN DISTRICT OF CALIFORNIA

Surgical Instrument Service

Company, Inc.,

Plaintiff,

vs.

Vs.

San Francisco, California

September 26, 2024

Intuitive Surgical, Inc.,

Defendant.

BEFORE: THE HONORABLE ARACELI MARTINEZ-OLGUIN, JUDGE

REPORTER'S TRANSCRIPT OF PROCEEDINGS

VIA HYBRID ZOOM VIDEOCONFERENCE

MOTION HEARING

Official Court Reporter:

Cathy J. Taylor, RMR, CRR, CRC (By Zoom Videoconference)

Sandra Day O'Connor U.S. Courthouse, Suite 312

401 West Washington Street, SPC 31

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Proceedings Reported by Stenographic Court Reporter Transcript Prepared by Computer-Aided Transcription

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clearances.

So we have all of those very material facts. And I think it's on that record that we're saying discovery is warranted in this case. It's not just a sort of abstract time has passed and so things have happened.

THE COURT: Thank you.

Do you want to jump in there at all, Mr. McCaulley?

MR. MCCAULLEY: Yeah. Just briefly, Your Honor.

You know, I think certainly Intuitive has acknowledged that they knew about all these things in advance. I want to just briefly comment about their announcement to the world in March of 2023 that they would not enforce their contractual provisions against someone who got FDA approval.

I think you're -- the Honor -- Your Honor, the Court's already ruled on the fact that the FDA hadn't prohibited repair services and the fact that Intuitive -- you know, it reinforced the need for FDA approval makes the March announcement irrelevant. It doesn't really add anything here. We would argue it's part of their anticompetitive behavior.

But, Your Honor, the only thing I would ask is that if there is anything about the Restore case that the Court would like to hear, the recently filed Restore case and how it affects the case, I'm happy to answer as best I can. Or if the Court thinks it's important, we would ask for leave to file a brief on that topic on Monday.

MR. MICHAEL: Your Honor, if I could just respond briefly to Mr. McCaulley's argument about the Intuitive announcement from March of 2023.

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This is the argument that they made in their -- their opposition brief as well. And, respectfully, I think it just doesn't work. First of all, it doesn't match up with the timing of what actually happened here. SIS has tried to argue that Intuitive forced third parties down this supposed FDA path by making this announcement. But we already know from the record that we have that Iconocare and Restore had made the choice to seek FDA clearance for their EndoWrist remanufacturing well before this. They actually started on that path in 2021 and had received the first 510(k) clearance by September of 2022, well before Intuitive made that announcement. And we know why they did that, because, again, we deposed Iconocare witness about this, and he testified, and this is at Brachman Exhibit 15, that Iconocare, together with Restore, chose to seek FDA clearance for marketing reasons because, in his words, it was like a Good Housekeeping seal of approval.

And far from engaging in any anticompetitive conduct, as Mr. McCaulley suggests, what Intuitive then said was if any third party has that Good Housekeeping seal of approval for its products for any model of EndoWrist -- which before Iconocare and Restore, no one did -- then Intuitive is not going to stand

in the way of hospitals using that product. In other words,

Intuitive was saying: If you go and actually prove to the FDA

that your reset process of what you want to do with the

EndoWrist devices is safe and effective, then have at it. Go

compete. Intuitive's contracts are not going to prevent that.

And that has nothing to do with the Court's ruling on FDA clearance as a matter of law and what it says about F -- SIS's standing. We're not challenging any aspect of that ruling. This doesn't have to do with FDA law and regulations. This has to do with what Intuitive said as a matter of contract to the market and with the -- with the opportunities that third parties, including SIS, had to compete by pursuing that avenue, as Restore did.

THE COURT: Mr. McCaulley, let me ask you something that I heard Mr. -- that I think I heard Mr. Michael say. Well, I'll ask you first.

And then, Mr. Michael, you can correct me if I'm misstating your point.

But I understand the -- the -- I understand you to have said that you need this -- you need this discovery to best defend yourself with regard to the damages that are sought by plaintiff. Is it just for the damages?

MR. MICHAEL: It's the damages and their claim of exclusion that underlies those damages. So I think it is a liability issue as well as a damages issue.

THE COURT: I thought so, too, which -- so to the extent that I -- I thought I heard you say it was just to damage, I guess, Mr. McCaulley, I -- I had been toying with the idea of asking you if damages -- if -- if your damages is something you would be -- if it just goes to the damages if it's something that you would be willing to limit to make their -- their discovery less rel- -- seem at least moderately less relevant?

MR. MCCAULLEY: If it -- if the question was, will we -- I mean, I don't think it's relevant. But the financial condition of SIS, we would produce updated financials if that satis- -- if that was the end of the inquiry. But I don't think it's really relevant, Your Honor, because what we're talking about is what happened in the market in 2019 and 2020.

And, as you've already ruled on on all the *Daubert* motions, our position was, as taken by our experts, is if SIS had had the money to reprogram the X and the Xi in 2019-2020 from ongoing operations from S and Si, then it would have taken about a year to do it.

And I think that's the only relevant inquiry here.

It's not whether we would have had the money to do it in 2023 or 2024. That's not our case.

MR. MICHAEL: And, Your Honor, I -- respectfully, I would suggest it is their case, and they've made it our problem because they're seeking tens of millions of dollars in damages

EXHIBIT 2

to

PAUL D. BRACHMAN DECLARATION IN SUPPORT OF DEFENDANT'S MOTION IN LIMINE NO. 4 TO PRECLUDE PLAINTIFF FROM OFFERING EVIDENCE OR ARGUMENT CONCERNING POST-NOVEMBER 2022 EVENTS

	Case 3:21-cv-03496-AMO	Document 406	Filed 01/08/25	Page 23 of 76		
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9		INITED STATES I				
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11		SAN FRANCIS	SCO DIVISION			
12 13	SURGICAL INSTRUMEN	NT SERVICE	Case No. 3:21-cv			
13	COMPANY, INC. Plaintiff/C	ounter-Defendant,		li Martínez-Olguín S's RESPONSES TO		
15	v.	,	DEFENDANT I	NTUITIVE SURGICAL, D SET OF REQUESTS		
16	INTUITIVE SURGICAL,	INC.,	FOR ADMISSION INTERROGAT	ON AND THIRD SET OF		
17	Defendant/Counter	claimant.				
18						
19	PROPOUNDING PARTY:	Defendant Intuitive	e Surgical, Inc.			
20	RESPONDING PARTY:	Plaintiff Surgical In	nstrument Service C	Co., Inc.		
21	SET NUMBER:	Two of Requests for	or Admission			
22	Three of Interrogatories					
23	Pursuant to Rules 26	and 36 of the Fed	leral Rules of Civil	Procedure Plaintiff Surgical		
24	Instrument Service Co., Inc. ("Plaintiff" or "SIS"), by and through the undersigned counsel, hereby					
25	responds to Defendant Intuitive Surgical, Inc.'s ("Defendant" or "Intuitive") Second Set of					
2627	Requests for Admission and Third Set of Interrogatories as follows:					
28	_					
20	SIS's RESPON	ISES TO 2ND RFA	AND 3RD INTER	ROGATORIES		
		3:21-cv-03	3496-AMO			
	II					

GENERAL OBJECTIONS

Plaintiff makes the following general responses and objections ("General Objections") to each definition, instruction, and request propounded in Defendant's second set of requests for admission. These General Objections are hereby incorporated into each specific response. The assertion of the same, similar, or additional objections or partial responses to individual requests does not waive any of Plaintiff's General Objections.

Plaintiff reserves its right to and will supplement its responses to Defendant's second set of requests for admission in accordance with Fed. R. Civ. P. 26(e) and the objections as set forth herein are made without prejudice to Plaintiff's right to assert any additional or supplemental objections pursuant to Fed. R. Civ. P. 26(e).

- 1. Plaintiff objects to Defendant's definition of "EndoWrist Instruments" as vague and ambiguous, and further on the basis that determining the scope of "Intuitive's patented 'EndoWrist' technology" necessarily requires legal opinion and testimony.
- 2. Plaintiff objects to the definitions and instructions accompanying Defendant's Requests to the extent they seek to impose duties or obligations upon Plaintiff greater than required by the Federal Rules of Civil Procedure and Local Rules for the Northern District of California.
- 3. Plaintiff objects to each request to the extent that it seeks information that is protected from disclosure by the attorney-client privilege, the attorney work product doctrine or any other applicable privilege, doctrine, or discovery immunity. Plaintiff's answers do not waive any attorney client privilege and Defendant may not use Plaintiff's answers to support an argument or a further line of questioning regarding the legal conclusion a request calls for.
- 4. Plaintiff objects to Defendant's requests to the extent that they are vague, ambiguous, or seek to impose obligations on Plaintiff that are broader than, or inconsistent with,

the Federal Rules of Civil Procedure or the local rules of this Court. Unless indicated otherwise, Plaintiff shall give the terms of these requests their ordinary and plain meanings. If Defendant subsequently assert an interpretation of any request that differs from Plaintiff's understanding, Plaintiff reserves the right to amend or supplement its objections and/or responses.

5. Plaintiff objects to Defendant's definition of "Customer" as vague and ambiguous. Plaintiff objects to "Customer" including any person who was "marketed" any "SIS services," as such definition is vague, ambiguous, and potentially covers any person who has seen marketing materials of Plaintiff, without regard to whether Plaintiff has engaged with or even knows of such person. Plaintiff further objects to Defendant's definition of "Customer" as including any person who has "inquired about" any "SIS services," as such definition is vague and ambiguous, for example, by lacking any limitation as to whether such person has made an inquiry to Plaintiff, whether Plaintiff has any knowledge of such inquiry, or whether such inquiry is made for the purpose of potentially purchasing SIS services. Plaintiff further objects to "Customers" as being vague and ambiguous in view of Plaintiff and Defendant both being in a market in which the party making a purchasing decision may range from individual surgeons or surgical centers, to hospitals, to entire hospital systems or purchasing organizations.

SPECIFIC OBJECTIONS AND RESPONSES

REQUEST FOR ADMISSION NO. 16: Admit that SIS did not, after November 2022, whether alone or with a third party, seek FDA clearance for any service, procedure, or technology for resetting or reprogramming the use counter on any EndoWrist Instrument.

Response:

Plaintiff objects to this Request because it implies that FDA clearance is required for any service, procedure, or technology for resetting or reprogramming the use counter on any EndoWrist

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Instrument. That is not the case. As the Court stated in the <u>Order Re: Cross Motions for Summary</u> Judgment (Doc. 204 p. 10):

"[T]his query is problematic because '[t]he FDCA [(Food, Drug and Cosmetic Act)] leaves no doubt that it is the Federal Government rather than private litigants who are authorized to file suit for noncompliance with the medical device provisions.' Buckman Co. v. Plaintiffs' Legal Comm., 531 U.S. 341, 349 n.4 (2001). Indeed, a private action brought under the Lanham Act may not be pursued when it requires litigating an alleged underlying FDCA violation where the FDA has not itself concluded that a violation exists. *PhotoMedex*, *Inc. v. Irwin*, 601 F.3d 919, 924 (9th Cir. 2010) (affirming grant of summary judgment for defendant on Lanham Act false advertising claim where FDA had not taken a position on defendant's laser's need for Section 510(k) clearance, and claim was based on defendant allegedly misrepresenting that its laser had received FDA clearance). * * * [C]ourts have consistently precluded private actions which require establishing a violation of the FDCA. See, e.g., Amarin Pharma, Inc. v. International Trade Commission, 923 F.3d 959, 968 (Fed. Cir. 2019) (citing *PhotoMedex*, 601 F.3d at 924, 928) (finding that Lanham Act claim could not stand where it was "based on proving violations of the FDCA and where the FDA has not taken the position that the articles at issue do, indeed, violate the FDCA.")."

The Court ruled that "SIS has not clearly engaged in unlawful conduct and accordingly may still seek to prove that Intuitive's anticompetitive conduct caused its antitrust injury at trial." Doc. 204 p. 16.

Subject to the foregoing objection, Admitted.

	Case 3:21-cv-03496-AMO Document 406 Filed 01/08/25 Page 27 of 76
1	
2	
3	REQUEST FOR ADMISSION NO. 17: Admit that SIS did not, after November 2022,
4	whether alone or with a third party, develop any service, procedure, or technology for resetting or
5	
6	reprogramming the use counter on X/Xi EndoWrist Instruments.
7	Response:
8	Subject to the foregoing General Objections, Admitted.
9	
10	REQUEST FOR ADMISSION NO. 18: Admit that SIS took no steps, after November 2022,
11	whether alone or with a third party, to sell, distribute, or market any EndoWrist Instruments with
12	reset and/or reprogrammed use counters, or any service for resetting or reprogramming the use
13 14	counter on EndoWrist Instruments.
15	Dosponso
16	Response:
17	Subject to the foregoing General Objections, Admitted.
18	REQUEST FOR ADMISSION NO. 19: Admit that SIS has continued, since November
19	2022, to offer its EndoWrist "recovery service" to customers.
20	2022, to offer its Elido wrist recovery service to editorners.
21	Response:
22	Subject to the foregoing General Objections, Admitted.
23	
24	INTERROGATORY
25	19. If You answer any of Requests for Admission 16 through 19 with anything other
26	than an unqualified admission, state in detail the factual basis for Your answer.
27	
28	No Response Required

	Case 3:21-cv-03496-AMO	Document 406	Filed 01/08/25	Page 28 of 76
1	Dated: October 16, 2024		McCAULLEY 1	LAW GROUP LLC
2			By: /s/ Richard	T. McCaulley
3			RICHARD T. M	ICCAULLEY (pro hac vice)
4				@mccaulleylawgroup.com
5			Chicago, Illinoi	Avenue, Suite 601 s 60601
6			Telephone: 312.	330.8105
7			JOSHUA V. VA	
8			3001 Bishop Dr	nccaulleylawgroup.com
9			San Ramon, Ca. Telephone: 925.	
10				
11	Attorne	eys for SURGICAL	INSTRUMENT SI	ERVICE COMPANY, INC.
12				
13				
14				
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				
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27				
28			6	
	SIS's RESPON	SES TO 2ND RFA 3:21-cv-03	AND 3RD INTER 3496-AMO	ROGATORIES

	Case 3:21-cv-03496-AMO Document 406 Filed 01/08/25 Page 29 of 76						
1	CERTIFICATE OF SERVICE						
2	I hereby certify that on October 16, 2024, I caused a copy of the foregoing PLAINTIFF						
3							
4	SIS'S RESPONSES TO DEFENDANT INTUITIVE SURGICAL, INC.'S SECOND SET OF						
5	REQUESTS FOR ADMISSION AND THIRD SET OF INTERROGATORIES, to be						
6	electronically to be served <i>via</i> electronic mail to counsel of record:						
7	Crystal Lohmann Parker Paul, Weiss, Ritkind, Wharton & Garrison LLP						
8	1285 Avenue of the Americas New York, NY 10019						
9	212-373-3000						
10	Email: cparker@paulweiss.com						
11	Joshua Hill , Jr. Paul, Weiss, Ritkind, Wharton & Garrison LLP						
12	535 Mission Street, 24th Floor						
13	San Francisco, CA 94105 (628) 432-5123						
14	Email: jhill@paulweiss.com						
15	Kenneth A. Gallo						
16	Paul, Weiss, Ritkind, Wharton & Garrison LLP 2001 K Street NW						
17	Washington, DC 20006-104 7 202-223-7356						
18	Fax: 202-204-7356 Email: kgallo@paulweiss.com						
19							
20	Paul David Brachman Paul, Weiss, Ritkind, Wharton & Garrison LLP						
21	2001 K St., NW Washington, DC 20006						
	202-223-7440						
22	Email: pbrachman@paulweiss.com						
23	William Michael Paul, Weiss, Rifkind, Wharton and Garrison LLP						
24	1285 Avenue of the Americas						
25	New York, NY 10019						

212-373-3000

Email: WMichael@paulweiss.com

27

26

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	Case 3:21-cv-03496-AMO	Document 406	Filed 01/08/25	Page 30 of 76
1				
2	Allen Ruby			
3	Attorney at Law 15559 Union Ave. #138			
4	Los Gatos, CA 95032 408-4 77-9690			
5	Email: <u>allen@allenruby.com</u>			
6	Andrew David Lazerow			
7	Covington & Burling LLP One CityCenter			
8	850 Tenth Street, NW			
9	Washington, DC 20001-4956 202-662-5081			
10	Email: alazerow@cov.com			
11	Kathryn Elizabeth Cahoy Covington & Burling LLP			
12	3000 El Camino Real	_		
13	5 Palo Alto Square, 10th Floo Palo Alto, CA 94306	r		
14	650-632-4700 Email: <u>kcahoy@cov.com</u>			
15	Sonya Diane Winner			
16	Covington & Burling LLP Floor 54			
17	415 Mission Street San Francisco, CA 94105-253	22		
18	(415) 591-6000	55		
19	Email: swinner@cov.com			
20	Dated: October 16, 2024	·	hua Van Hoven	
21		Joshua	Van Hoven	
22				
23				
24				
25				
26				
27				
28	gig'a degdom		8 . AND 3RD INTER	ROGATOPIES
	SIS SILLSI ON	3:21-cv-0	3496-AMO	TOOU LOININ

EXHIBIT 3

to

PAUL D. BRACHMAN DECLARATION IN SUPPORT OF DEFENDANT'S MOTION IN LIMINE NO. 4 TO PRECLUDE PLAINTIFF FROM OFFERING EVIDENCE OR ARGUMENT CONCERNING POST-NOVEMBER 2022 EVENTS



Financial Statements and Accountants' Compilation Report

Surgical Instrument Service Co.

As of and for the Years Ended December 31, 2021 and 2020

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ACCOUNTANTS' COMPILATION REPORT

Board of Directors Surgical Instrument Service Co. Glendale Heights, Illinois

Management is responsible for the accompanying financial statements of Surgical Instrument Service Co. (an S corporation), which comprise the balance sheets as of December 31, 2021 and 2020, and the related statements of earnings, retained earnings, and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America. We have performed the compilation engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

The supplementary information contained at page 9 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagements. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

We are not independent with respect to Surgical Instrument Service Co.

DHJJ LTD.

St. Charles, Illinois March 29, 2022

Surgical Instrument Service Co.

BALANCE SHEETS

December 31, 2021 and 2020

ASSETS		
	2021	2020
CURRENT ASSETS		
Cash	\$ 431,043	\$ 1,946,252
Accounts receivable, net	1,868,720	1,238,399
Income tax refunds	11,139	-
Employee receivables, net	360	739
Inventory	625,271	388,367
Prepaid expenses	81,553	53,105
Total current assets	3,018,086	3,626,862
PROPERTY AND EQUIPMENT		
Automobiles and trucks	887,127	640,846
Furniture and fixtures	46,233	21,237
Leasehold improvements	327,981	344,251
Software	33,560	42,867
Machinery and equipment	1,217,777	1,035,580
	2,512,678	2,084,781
Accumulated depreciation and amortization	(1,332,438)	(1,358,267)
·	1,180,240	726,514
OTHER ASSETS	, ,	ŕ
Assets not in service	24,000	76,433
Security deposits	9,209	3,279
Due from related parties	100,151	98,276
	133,360	177,988
	\$ 4,331,686	\$ 4,531,364

Surgical Instrument Service Co.

BALANCE SHEETS

December 31, 2021 and 2020

LIABILITIES AND SHAREHOLDERS' EQUITY				
		2021		2020
CURRENT LIABILITIES				
Line of credit	\$	34,806	\$	34,806
Note payable - bank, current maturities	·	37,148		41,317
Accounts payable		172,127		184,128
Accrued expenses		167,163		73,725
Accrued commissions		68,529		49,700
Accrued wages and employee benefits		154,634		114,261
Accrued sales tax		1,923		4,511
Accrued state taxes		4,962		19,039
Deferred payroll taxes		83,143		166,286
Deferred revenue		-		29,160
Total current liabilities		724,435		716,933
LONG-TERM LIABILITIES				
Note payable - bank, net of current maturities		59,593		92,146
Notes payable - shareholders		152,499		152,499
Total long-term liabilities		212,092		244,645
SHAREHOLDERS' EQUITY				
Class A common stock, no par value, 10,000 shares				
authorized, 1,100 shares issued and outstanding		1,000		1,000
Class B common stock, no par value, nonvoting; 190,000				
shares authorized, 20,900 shares issued and outstanding		-		-
Additional paid-in capital		9,000		9,000
Retained earnings		3,385,159		3,559,786
	_	3,395,159	_	3,569,786
	\$	4,331,686	\$	4,531,364

STATEMENTS OF EARNINGS

	2021	2020
REVENUES		
Sales, net	\$ 12 404 894	\$ 10,723,942
Suics, net	ÿ 12,404,034	7 10,723,342
COST OF REVENUES		
Purchases	4,055,526	3,336,209
Direct labor	2,617,792	1,991,580
	6,673,318	5,327,789
Gross profit	5,731,576	5,396,153
	4.040.054	0.604.047
OPERATING EXPENSES	4,819,261	3,634,947
Operating income	912,315	1,761,206
Operating income	312,313	1,701,200
OTHER INCOME (EXPENSE)		
Paycheck Protection Program debt discharge	-	548,000
Other income	-	3,157
Interest income	694	1,174
(Loss) gain on sale of assets	(6,691)	19,581
Interest expense	(11,364)	(19,034)
	(17,361)	552,878
Income before state tax	894,954	2,314,084
STATE TAX	8,132	18,808
STATE TAX		10,008
NET EARNINGS	\$ 886,822	\$ 2,295,276
MEI PUMMINOS	y 000,022	y 2,233,270

STATEMENTS OF RETAINED EARNINGS

	2021	2020
RETAINED EARNINGS, beginning of year	\$ 3,559,786	\$ 1,300,302
Net earnings	886,822	2,295,276
Distributions to shareholders	(1,061,449)	(35,792)
RETAINED EARNINGS, end of year	\$ 3,385,159	\$ 3,559,786

STATEMENTS OF CASH FLOWS

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net earnings	\$ 886,822	\$ 2,295,276
Adjustments to reconcile net earnings to net cash		, , ,
provided by operating activities:		
Depreciation and amortization	227,498	139,715
Bad debt allowance	10,000	7,500
Loss (gain) on sale of assets	6,691	(19,581)
Paycheck Protection Program debt discharge	-	(548,000)
(Increase) decrease in:		
Accounts receivable	(640,321)	(248,082)
Income tax refunds	(11,139)	-
Employee receivables	379	(739)
Inventory	(236,904)	(222,645)
Prepaid expense	(28,448)	(9,234)
Security deposit	(5,930)	-
Due from related party	(1,875)	-
Increase (decrease) in:		
Accounts payable	(12,001)	32,231
Accrued expenses	93,438	(12,874)
Accrued commissions	18,829	15,484
Accrued wages and employee benefits	40,373	(68,827)
Accrued sales tax	(2,588)	(1,928)
Accrued income taxes	(14,077)	16,899
Deferred payroll tax	(83,143)	166,286
Deferred revenue	(29,160)	29,160
Net cash provided by operating activities	218,444	1,570,641
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of property and equipment	(700,817)	(237,567)
Proceeds from sale of assets	12,902	24,248
Assets not in service	52,433	(76,433)
Net cash used by investing activities	(635,482)	(289,752)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Borrowings on line of credit	-	100,000
Repayments on line of credit	-	(500,000)
Repayment on bank note payable	(36,722)	(53,787)
Paycheck Protection Program funds received	-	548,000
Distributions paid to shareholders	(1,061,449)	(15,792)
Net cash (used) provided by financing activities	(1,098,171)	78,421
NET (DECREASE) INCREASE IN CASH	(1,515,209)	1,359,310
Cash, beginning of year	1,946,252	586,942
Cash, end of year	\$ 431,043	\$ 1,946,252

STATEMENTS OF CASH FLOWS-continued

	 2021	 2020
SUPPLEMENTAL CASH FLOW INFORMATION:		
Cash paid for:		
Interest	\$ 11,364	\$ 19,034
Taxes	\$ 22,209	\$ 2,081
Schedule of non-cash investing and financing transactions:		
Due from related party reclassified to distributions to shareholders	\$ -	\$ 20,000
Paycheck Protection Program debt forgiveness	\$ -	\$ 548,000

SUPPLEMENTARY INFORMATION

SCHEDULES OF OPERATING EXPENSES

		2021		2020
Salaries and wages	\$	738,527	Ś	356,501
Officers' salaries	·	235,404	·	291,238
Advertising		57,635		6,602
Bad debt expense		12,164		20,000
Bank charges and credit card fees		5,374		5,717
Commissions and sales salaries		1,514,098		1,368,322
Depreciation and amortization		227,498		139,715
Dues and subscriptions		13,509		7,796
Employee benefits		159,636		153,193
Promotional		3,786		1,098
Insurance		109,496		87,102
Legal and professional		172,611		101,522
License and permits		746		2,562
Meals and entertainment		76,978		40,153
Miscellaneous		6,465		5,251
Office expense and supplies		235,833		162,574
Outside services		134,525		86,276
Payroll taxes		387,655		297,608
Postage		2,079		1,613
Property taxes		49,699		45,735
Rent		161,488		138,389
Repairs and maintenance		55,867		69,539
Sales tax		35		1,509
Seminars and conferences		46,379		10,400
Telephone		39,142		38,251
Travel		340,346		173,676
Utilities		32,286		22,605
	\$	4,819,261	\$	3,634,947

EXHIBIT 4

to

PAUL D. BRACHMAN DECLARATION IN SUPPORT OF DEFENDANT'S MOTION IN LIMINE NO. 4 TO PRECLUDE PLAINTIFF FROM OFFERING EVIDENCE OR ARGUMENT CONCERNING POST-NOVEMBER 2022 EVENTS



Financial Statements and Accountants' Compilation Report

Surgical Instrument Service Co.

As of and for the Years Ended December 31, 2023 and 2022

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ACCOUNTANTS' COMPILATION REPORT

Board of Directors Surgical Instrument Service Co. Glendale Heights, Illinois

Management is responsible for the accompanying financial statements of Surgical Instrument Service Co. (an S corporation), which comprise the balance sheets as of December 31, 2023 and 2022, and the related statements of earnings, retained earnings, and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America. We have performed the compilation engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

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The supplementary information contained at page 9 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was subject to our compilation engagements. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

We are not independent with respect to Surgical Instrument Service Co.

DHJJ LTD.

St. Charles, Illinois April 29, 2024

BALANCE SHEETS

December 31, 2023 and 2022

ASSETS			
		2023	 2022
CURRENT ASSETS			
Cash	\$	1,992,028	\$ 544,811
Accounts receivable, net		2,315,976	2,426,595
Inventory		1,137,851	900,424
Prepaid expenses		76,060	 62,974
Total current assets		5,521,915	3,934,804
PROPERTY AND EQUIPMENT			
Automobiles and trucks		1,288,700	1,269,405
Furniture and fixtures		89,263	77,199
Leasehold improvements		439,472	427,455
Software		33,560	33,560
Machinery and equipment		1,490,217	 1,427,494
		3,341,212	3,235,113
Accumulated depreciation and amortization		(2,020,085)	(1,645,601)
		1,321,127	1,589,512
OTHER ASSETS			
Operating lease - right of use asset, net		1,139,956	1,366,410
Assets not in service		90,210	90,210
Security deposits		16,009	16,009
Due from related parties	_		 100,151
	_	1,246,175	 1,572,780
	\$	8,089,217	\$ 7,097,096

BALANCE SHEETS

December 31, 2023 and 2022

LIABILITIES AND SHAREHOLDERS' EQUITY				
	_	2023	_	2022
CURRENT LIABILITIES				
Line of credit	\$	34,806	\$	34,806
Note payable - bank, current maturities	7	99,389	7	107,910
Accounts payable		212,492		207,475
Accrued expenses		132,976		186,606
Accrued commissions		25,745		38,338
Accrued wages and employee benefits		281,209		210,358
Accrued sales tax		3,247		2,258
Accrued state taxes		44,825		7,737
Operating lease liability - current portion		207,875		214,840
Due to shareholders	_			43,384
Total current liabilities		1,042,564		1,053,712
LONG-TERM LIABILITIES				
Note payable - bank, net of current maturities		210,235		310,769
Notes payable - shareholders		-		152,499
Operating lease liability - noncurrent portion		958,830		1,166,706
Total long-term liabilities		1,169,065		1,629,974
SHAREHOLDERS' EQUITY				
Class A common stock, no par value, 10,000 shares				
authorized, 1,100 shares issued and outstanding		1,000		1,000
Class B common stock, no par value, nonvoting; 190,000		,		,
shares authorized, 20,900 shares issued and outstanding		-		-
Additional paid-in capital		9,000		9,000
Retained earnings		5,867,588		4,403,410
_	_	5,877,588		4,413,410
	\$	8,089,217	\$	7,097,096

STATEMENTS OF EARNINGS

	2023	2022
REVENUES		
Sales, net	\$ 18,909,307	\$ 16,323,533
COST OF REVENUES		
Purchases	5,935,958	5,329,114
Direct labor	3,725,463	3,237,120
	9,661,421	8,566,234
Gross profit	9,247,886	7,757,299
OPERATING EXPENSES	7,613,878	6,700,003
Operating income	1,634,008	1,057,296
OTHER INCOME (EXPENSE)		
Interest income	16,827	1,210
Loss on sale of assets	-	(8,444)
Interest expense	(35,096)	(21,604)
	(18,269)	(28,838)
Income before state tax	1,615,739	1,028,458
STATE TAX	43,812	10,207
NET EARNINGS	\$ 1,571,927	\$ 1,018,251

STATEMENTS OF RETAINED EARNINGS

	2023	2022
RETAINED EARNINGS, beginning of year	\$ 4,403,410	\$ 3,385,159
Net earnings	1,571,927	1,018,251
Distributions to shareholders	(107,749)	
RETAINED EARNINGS, end of year	\$ 5,867,588	\$ 4,403,410

STATEMENTS OF CASH FLOWS

Years ended December 31, 2023 and 2022

	2023		2022
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net earnings	\$ 1,571,927	\$	1,018,251
Adjustments to reconcile net earnings to net cash	7 1,371,327	Ţ	1,010,231
provided by operating activities:			
Depreciation and amortization	374,484		313,608
Reduction in operating lease - right of use asset	226,454		184,997
Bad debt allowance	15,000		10,000
Loss on sale of assets	-		8,444
(Increase) decrease in:			
Accounts receivable	95,619		(567,875)
Income tax refunds	-		11,139
Employee receivables	-		360
Inventory	(237,427)		(275,153)
Prepaid expense	(13,086)		18,579
Security deposit	-		(6,800)
Due from related parties	100,151		-
Increase (decrease) in:			
Accounts payable	5,017		35,348
Accrued expenses	(53,630)		19,443
Operating lease liability	(214,841)		(169,861)
Accrued commissions	(12,593)		(30,191)
Accrued wages and employee benefits	70,851		55,724
Accrued sales tax	989		335
Accrued state taxes	37,088		2,775
Deferred payroll tax	-		(83,143)
Due to shareholders	(43,384)		43,384
Net cash provided by operating activities	1,922,619		589,364
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchases of property and equipment	(106,099)		(731,324)
Acquisition of assets not in service	-		(66,210)
Net cash used by investing activities	(106,099)		(797,534)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Proceeds from bank note payable	-		360,118
Repayment on bank note payable	(109,055)		(38,180)
Repayment on notes payable - shareholders	(152,499)		-
Distributions paid to shareholders	(107,749)		-
Net cash provided (used) by financing activities	(369,303)		321,938
NET INCREASE IN CASH	1,447,217		113,768
Cash, beginning of year	544,811		431,043
Cash, end of year	\$ 1,992,028	\$	544,811

See accountants' report.

STATEMENTS OF CASH FLOWS-continued

	 2023	 2022
SUPPLEMENTAL CASH FLOW INFORMATION:		
Cash paid for:		
Interest	\$ 32,572	\$ 21,604
Taxes	\$ 6,487	\$ 7,432
Supplemental cash flow information related to leases:		
Right-of-use-asset obtained in exchange for		
incurring operating lease liability	\$ -	\$ 1,551,407
Operating cash outflows for operating leases	\$ 282,283	\$ 236,756

SUPPLEMENTARY INFORMATION

SCHEDULES OF OPERATING EXPENSES

	 2023	 2022
Salaries and wages	\$ 1,364,664	\$ 1,175,282
Officers' salaries	349,573	357,000
Advertising	11,803	19,773
Bad debt expense	15,000	9,711
Bank charges and credit card fees	12,512	9,549
Commissions and sales salaries	2,100,883	1,799,479
Depreciation and amortization	374,484	313,608
Donations	2,000	-
Dues and subscriptions	12,211	13,682
Employee benefits	225,854	190,650
Promotional	125	4,202
Insurance	175,055	139,196
Legal and professional	508,965	362,106
License and permits	420	351
Meals and entertainment	137,530	109,809
Office expense and supplies	405,389	399,601
Outside services	143,670	152,264
Payroll taxes	608,382	516,593
Postage	2,328	1,914
Property taxes	48,543	50,134
Rent	299,017	271,799
Repairs and maintenance	67,191	63,683
Retirement plan	30,716	-
Sales tax	-	1,870
Seminars and conferences	39,838	84,334
Telephone	52,588	54,747
Travel	536,852	536,301
Utilities	88,285	62,365
	\$ 7,613,878	\$ 6,700,003

EXHIBIT 5

to

PAUL D. BRACHMAN DECLARATION IN SUPPORT OF DEFENDANT'S MOTION IN LIMINE NO. 4 TO PRECLUDE PLAINTIFF FROM OFFERING EVIDENCE OR ARGUMENT CONCERNING POST-NOVEMBER 2022 EVENTS

HIGHLY CONFIDENTIAL – ATTORNEYS' EYES ONLY

UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF CALIFORNIA

SURGICAL INSTRUMENT SERVICE COMPANY, INC.,

Plaintiff / Counterclaim Defendant,

v.

Case No.: 3:21-cv-03496-VC

INTUITIVE SURGICAL, INC.,

Defendant / Counterclaim Plaintiff.

Second Rebuttal Expert Report of Richard F. Bero, CPA, CVA March 1, 2023

Second Rebuttal Schedules Index

Schedule #	Title
Second Rebuttal Schedule 1.0	Damages Summary
Second Rebuttal Schedule 2.0	Scenario 1 - Discounted Lost Profits: In-house Model
Second Rebuttal Schedule 2.1	Scenario 1 - Undiscounted Lost Profits: In-house Model
Second Rebuttal Schedule 2.2	Scenario 1 - Lost EndoWrist Repair Units
Second Rebuttal Schedule 3.0	Scenario 1 - Discounted Lost Profits: Distributor Model
Second Rebuttal Schedule 3.1	Scenario 1 - Undiscounted Lost Profits: Distributor Model
Second Rebuttal Schedule 4.0	Scenario 2 - Discounted Lost Profits: In-house Model (2 Year X/Xi Delay)
Second Rebuttal Schedule 4.1	Scenario 2 - Undiscounted Lost Profits: In-house Model (2 Year X/Xi Delay)
Second Rebuttal Schedule 4.2	Scenario 2 - Lost EndoWrist Repair Units (2 Year X/Xi Delay)
Second Rebuttal Schedule 4.3	Scenario 2 - Discounted Lost Profits: In-house Model (1 Year X/Xi Delay)
Second Rebuttal Schedule 4.4	Scenario 2 - Undiscounted Lost Profits: In-house Model (1 Year X/Xi Delay)
Second Rebuttal Schedule 4.5	Scenario 2 - Lost EndoWrist Repair Units (1 Year X/Xi Delay)
Second Rebuttal Schedule 5.0	Scenario 2 - Discounted Lost Profits: Distributor Model (2 Year X/Xi Delay)
Second Rebuttal Schedule 5.1	Scenario 2 - Undiscounted Lost Profits: Distributor Model (2 Year X/Xi Delay)
Second Rebuttal Schedule 5.2	Scenario 2 - Discounted Lost Profits: Distributor Model (1 Year X/Xi Delay)
Second Rebuttal Schedule 5.3	Scenario 2 - Undiscounted Lost Profits: Distributor Model (1 Year X/Xi Delay)
Second Rebuttal Schedule 6.0	Intuitive's U.S. EndoWrist Instrument Units - Actual and Forecasted: 2014 - 2025
Second Rebuttal Schedule 7.0	Estimated EndoWrist Expiration Rates: 2018 - 2021
Second Rebuttal Schedule 8.0	Potential EndoWrist Instrument Units, Net Sales Dollars and Average Selling Price by System (Using Intuitive Sales Volumes and September 2019 Vizient Amended Agreement Prices): 2018 - June 2022
Second Rebuttal Schedule 8.1	Potential EndoWrist Instrument Units, Net Sales Dollars and ASP by Product (Instrument Number) - da Vinci S/Si (Using Intuitive Sales Volumes and September 2019 Vizient Amended Agreement Prices): 2018 - June 2022
Second Rebuttal Schedule 8.2	Potential EndoWrist Instrument Units, Net Sales Dollars and ASP by Product (Instrument Number) - da Vinci X/Xi (Using Intuitive Sales Volumes and September 2019 Vizient Amended Agreement Prices): 2018 - June 2022
Second Rebuttal Schedule 9.0 Second Rebuttal Schedule 9.1	SIS's Estimated EndoWrist Instrument Repair Cost:2020 - June 2022 Intuitive's "Top 5" X/Xi EndoWrist Instrument Units:2018 - June 2022

Second Rebuttal Schedules Index

Schedule #	Title
Second Rebuttal Schedule 10.0	SIS's Estimated Interceptor Chip Cost (Based on Rebotix's Sales to Restore)
Second Rebuttal Schedule 10.1	Rebotix Sales to SIS: June 27, 2019 - November 21, 2019
Second Rebuttal Schedule 11.0	Potential EndoWrist Instrument Units, Costs and Costs per Unit by System (Using Intuitive Sales Volumes and Rebotix Pricing): 2018 - June 2022
Second Rebuttal Schedule 11.1	Potential EndoWrist Instrument Units, Costs and Costs per Unit by Product (Instrument Number) - da Vinci S/Si (Using Intuitive Sales Volumes and Rebotix Pricing): 2018 - June 2022
Second Rebuttal Schedule 11.2	Potential EndoWrist Instrument Units, Costs and Costs per Unit by Product (Instrument Number) - da Vinci X/Xi (Using Intuitive Sales Volumes and Rebotix Pricing): 2018 - June 2022
Second Rebuttal Schedule 12.0	SIS's EndoWrist Instrument Sales Prices and Costs (from Rebotix) - da Vinci S/Si
Second Rebuttal Schedule 12.1	SIS's EndoWrist Instrument Sales Prices and Costs (from Rebotix) - da Vinci X/Xi
Second Rebuttal Schedule 12.2	SIS's EndoWrist Instrument Sale Price vs Intuitive Sales Price - da Vinci S/Si
Second Rebuttal Schedule 13.0	Intuitive's EndoWrist Instrument Units, Net Sales Dollars and Average Selling Price by System: 2014 - June 2022
Second Rebuttal Schedule 13.1	Intuitive's EndoWrist Instrument Units and Net Sales Dollars by Product (Instrument Number) - da Vinci S/Si: 2014 - June 2022
Second Rebuttal Schedule 13.2	Intuitive's EndoWrist Instrument Units and Net Sales Dollars by Product (Instrument Number) - da Vinci X/Xi: 2014 - June 2022
Second Rebuttal Schedule 14.0	SIS's EndoWrist Instrument Repair Summary
Second Rebuttal Schedule 15.0	SIS's Financial Statements: 2019 - October 2021
Second Rebuttal Schedule 15.1	SIS's Detailed SGA: 2019 - October 2021
Second Rebuttal Schedule 16.0	Intuitive EndoWrist Instrument Average Selling Price, Units and Net Sales Dollars: 2020 - 2025
Second Rebuttal Schedule 16.1	Lanham Act Based on Scenario 2 - Unenforceable Contracts(2 Year X/Xi Delay): 2020 - 2025
Second Rebuttal Schedule 16.2	Lanham Act Based on Scenario 2 - Unenforceable Contracts(1 Year X/Xi Delay): 2020 - 2025

Damages Summary Second Rebuttal Schedule 1.0

	2020	2021	2022	2023	2024 (discounted)	2025 (discounted)	Total
Lost profits							
Scenario 1 - Illegal Encryption							
[A] In-house model	\$6,235,557	\$21,765,377	\$30,999,702	\$35,400,982	\$28,213,690	\$8,767,326	\$131,382,634
[B] Distributor model	\$5,573,947	\$19,392,500	\$27,440,979	\$31,335,614	\$24,973,286	\$7,760,334	\$116,476,660
Scenario 2 - Unenforceable Contracts 2 Year X/Xi delay [C] In-house model [D] Distributor model	\$958,569 \$837,634	\$1,359,572 \$1,179,972	\$7,179,842 \$6,357,184	\$25,377,682 \$22,463,639	\$28,213,690 \$24,973,286	\$8,767,326 \$7,760,334	\$71,856,681 \$63,572,049
1 Year X/Xi delay [E] In-house model [F] Distributor model	\$958,569 \$837,634	\$7,481,387 \$6,643,796	\$22,338,002 \$19,774,204	\$35,400,982 \$31,335,614	\$28,213,690 \$24,973,286	\$8,767,326 \$7,760,334	\$103,159,956 \$91,324,868
Lanham Act [G] Scenario 2 - 2 year X/Xi delay [H] Scenario 2 - 1 year X/Xi delay	\$3,274,156 \$3,274,156	\$4,775,564 \$26,905,717	\$25,742,312 \$80,352,656	\$91,369,970 \$127,480,940	\$101,623,818 \$101,623,818	\$31,582,076 \$31,582,076	\$258,367,896 \$371,219,363

NOTES / SOURCES:

Note: Any minor differences are due to rounding.

- [A] Per Second Rebuttal Schedule 2.0.
- [B] Per Second Rebuttal Schedule 3.0.
- [C] Per Second Rebuttal Schedule 4.0.
- [D] Per Second Rebuttal Schedule 5.0.
- [E] Per Second Rebuttal Schedule 4.3.
- [F] Per Second Rebuttal Schedule 5.2.
- [G] Per Second Rebuttal Schedule 16.1.
- [H] Per Second Rebuttal Schedule 16.2.

EXHIBIT 6

to

PAUL D. BRACHMAN DECLARATION IN SUPPORT OF DEFENDANT'S MOTION IN LIMINE NO. 4 TO PRECLUDE PLAINTIFF FROM OFFERING EVIDENCE OR ARGUMENT CONCERNING POST-NOVEMBER 2022 EVENTS

Second Rebuttal Schedules Index - Updated

Schedule #	Title
Second Rebuttal Schedule 1.0 - Updated	Damages Summary
Second Rebuttal Schedule 2.0 - Updated	Scenario 1 - Discounted Lost Profits: In-house Model
Second Rebuttal Schedule 2.1 - Updated	Scenario 1 - Undiscounted Lost Profits: In-house Model
Second Rebuttal Schedule 2.2 - Updated	Scenario 1 - Lost EndoWrist Repair Units
Second Rebuttal Schedule 3.0 - Updated	Scenario 1 - Discounted Lost Profits: Distributor Model
Second Rebuttal Schedule 3.1 - Updated	Scenario 1 - Undiscounted Lost Profits: Distributor Model
Second Rebuttal Schedule 4.0 - Updated	Scenario 2 - Discounted Lost Profits: In-house Model (2 Year X/Xi Delay)
Second Rebuttal Schedule 4.1 - Updated	Scenario 2 - Undiscounted Lost Profits: In-house Model (2 Year X/Xi Delay)
Second Rebuttal Schedule 4.2 - Updated	Scenario 2 - Lost EndoWrist Repair Units (2 Year X/Xi Delay)
Second Rebuttal Schedule 4.3 - Updated	Scenario 2 - Discounted Lost Profits: In-house Model (1 Year X/Xi Delay)
Second Rebuttal Schedule 4.4 - Updated	Scenario 2 - Undiscounted Lost Profits: In-house Model (1 Year X/Xi Delay)
Second Rebuttal Schedule 4.5 - Updated	Scenario 2 - Lost EndoWrist Repair Units (1 Year X/Xi Delay)
Second Rebuttal Schedule 5.0 - Updated	Scenario 2 - Discounted Lost Profits: Distributor Model (2 Year X/Xi Delay)
Second Rebuttal Schedule 5.1 - Updated	Scenario 2 - Undiscounted Lost Profits: Distributor Model (2 Year X/Xi Delay)
Second Rebuttal Schedule 5.2 - Updated	Scenario 2 - Discounted Lost Profits: Distributor Model (1 Year X/Xi Delay)
Second Rebuttal Schedule 5.3 - Updated	Scenario 2 - Undiscounted Lost Profits: Distributor Model (1 Year X/Xi Delay)
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Second Rebuttal Schedule 7.0 - Updated	Estimated EndoWrist Expiration Rates: 2018 - 2022
Second Rebuttal Schedule 8.0 - Updated	Potential EndoWrist Instrument Units, Net Sales Dollars and Average Selling Price by System (Using Intuitive Sales Volumes and September 2019 Vizient Amended Agreement Prices): 2018 - March 2024
Second Rebuttal Schedule 8.1 - Updated	Potential EndoWrist Instrument Units, Net Sales Dollars and ASP by Product (Instrument Number) - da Vinci S/Si (Using Intuitive Sales Volumes and September 2019 Vizient Amended Agreement Prices): 2018 - March 2024
Second Rebuttal Schedule 8.2 - Updated	Potential EndoWrist Instrument Units, Net Sales Dollars and ASP by Product (Instrument Number) - da Vinci X/Xi (Using Intuitive Sales Volumes and September 2019 Vizient Amended Agreement Prices): 2018 - March 2024

Second Rebuttal Schedules Index - Updated

Schedule #	Title
Second Rebuttal Schedule 9.0 - Updated	SIS's Estimated EndoWrist Instrument Repair Cost: 2020 - March 2024
Second Rebuttal Schedule 9.1 - Updated	Intuitive's "Top 5" X/Xi EndoWrist Instrument Units:2018 - March 2024
Second Rebuttal Schedule 10.0	SIS's Estimated Interceptor Chip Cost (Based on Rebotix's Sales to Restore)
Second Rebuttal Schedule 10.1	Rebotix Sales to SIS: June 27, 2019 - November 21, 2019
Second Rebuttal Schedule 11.0 - Updated	Potential EndoWrist Instrument Units, Costs and Costs per Unit by System (Using Intuitive Sales Volumes and Rebotix Pricing): 2018 - March 2024
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Second Rebuttal Schedule 12.1 - Updated	SIS's EndoWrist Instrument Sales Prices and Costs (from Rebotix) - da Vinci X/Xi
Second Rebuttal Schedule 12.2 - Updated	SIS's EndoWrist Instrument Sale Price vs Intuitive Sales Price - da Vinci S/Si
Second Rebuttal Schedule 13.0 - Updated	Intuitive's EndoWrist Instrument Units, Net Sales Dollars and Average Selling Price by System: 2014 - March 2024
Second Rebuttal Schedule 13.1 - Updated	Intuitive's EndoWrist Instrument Units and Net Sales Dollars by Product (Instrument Number) - da Vinci S/Si: 2014 - March 2024
Second Rebuttal Schedule 13.2 - Updated	Intuitive's EndoWrist Instrument Units and Net Sales Dollars by Product (Instrument Number) - da Vinci X/Xi: 2014 - March 2024
Second Rebuttal Schedule 14.0	SIS's EndoWrist Instrument Repair Summary
Second Rebuttal Schedule 15.0	SIS's Financial Statements: 2019 - October 2021
Second Rebuttal Schedule 15.1 - Updated	SIS's Detailed SGA: 2019 - October 2021

Damages Summary Second Rebuttal Schedule 1.0 - Updated

		2020	2021	2022	2023	2024	2025 (discounted)	2026 (discounted)	Total
	Lost profits								
	Scenario 1 - Illegal Encryption	<u>n</u>							
[A]	In-house model	\$6,235,557	\$21,765,377	\$32,616,631	\$37,137,711	\$38,057,760	\$25,690,943	\$7,918,895	\$169,422,874
[B]	Distributor model	\$5,573,947	\$19,392,500	\$28,903,939	\$32,913,095	\$33,640,800	\$22,709,268	\$6,999,833	\$150,133,382
	Scenario 2 - Unenforceable C	ontracts							
[C]	2 Year X/Xi delay In-house model	\$958,569	\$1,359,572	\$7,395,300	\$26,559,665	\$38,057,760	\$25,690,943	\$7,918,895	\$107,940,704
[D]	Distributor model	\$837,634	\$1,179,972	\$6,549,444	\$23,537,425	\$33,640,800	\$22,709,268	\$6,999,833	\$95,454,376
	1 Year X/Xi delay							-	
[E]	In-house model	\$958,569	\$7,481,387	\$23,445,641	\$37,137,711	\$38,057,760	\$25,690,943	\$7,918,895	\$140,690,906
[F]	Distributor model	\$837,634	\$6,643,796	\$20,775,389	\$32,913,095	\$33,640,800	\$22,709,268	\$6,999,833	\$124,519,815

NOTES / SOURCES:

Note: Any minor differences are due to rounding.

Note: I have removed Lanham Act damages from this update as I understand Lanham Act damages are no longer at issue.

- [A] Per Second Rebuttal Schedule 2.0 Updated.
- [B] Per Second Rebuttal Schedule 3.0 Updated.
- [C] Per Second Rebuttal Schedule 4.0 Updated.
- [D] Per Second Rebuttal Schedule 5.0 Updated.
- [E] Per Second Rebuttal Schedule 4.3 Updated.
- [F] Per Second Rebuttal Schedule 5.2 Updated.

EXHIBIT 7

to

PAUL D. BRACHMAN DECLARATION IN SUPPORT OF DEFENDANT'S MOTION IN LIMINE NO. 4 TO PRECLUDE PLAINTIFF FROM OFFERING EVIDENCE OR ARGUMENT CONCERNING POST-NOVEMBER 2022 EVENTS

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1
                    UNITED STATES DISTRICT COURT
 2
                  NORTHERN DISTRICT OF CALIFORNIA
 3
   Before The Honorable Araceli Martinez-Olquin, District Judge
 4
 5
  SURGICAL INSTRUMENT SERVICE
   COMPANY, INC.,
 6
             Plaintiff,
 7
                                     No. C 21-03496-AMO
   vs.
 8
   INTUITIVE SURGICAL, INC.,
                                    Related Case:
 9
                                     No. C 21-03825-AMO
             Defendants.
10
11
                                   San Francisco, California
                                  Friday, June 7, 2024
12
13
    TRANSCRIPT OF PROCEEDINGS OF THE OFFICIAL ELECTRONIC SOUND
                 RECORDING 2:22 - 3:06 = 44 MINUTES
14
   APPEARANCES:
15
   For Plaintiffs:
16
                                  McCaulley Law Group
                                  180 North Wabash Avenue
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                                  Suite 601
                                  Chicago, Illinois 60601
18
                             BY:
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                                     ESQ.
19
                                   Spector Roseman & Kodroff,
20
                                     P.C.
                                   2001 Market Street, Suite 3420
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                                  Philadelphia, Pennsylvania
                                     19103
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                                  JEFFREY J. CORRIGAN, ESQ.
                             BY:
                                  CHRIS BATEMAN, ESQ.
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24
25
                (APPEARANCES CONTINUED ON NEXT PAGE)
```

				2
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9		BY:	KENNETH A. GALLO, ESQ.	
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18			Transcriber echoreporting@yahoo.com	
19				
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25
1 ask my courtroom deputy to put holds there. I will hold it
2 for you all, but it -- we can -- we can figure out whether
 3 or not this is right. What I can do is plan to do your
  pretrial conference on November 25th at 11:00 a.m., and then
5 we can start trial on January 6, 2025, and I'll set that for
 6 \mid 20 days because I got the sense that, Mr. McCaulley, your
  estimate was 14 days, excluding a bunch of other things.
8 And I got SI -- and I got Intuitive's suggestion that it was
9 20 days, including most of those things. So, I've -- that's
10 where I can fit in a 20-day trial.
                                       So --
11
            MR. MCCAULLEY: Okay.
12
             THE COURT: -- I just -- before you respond to
13 everything he says and -- and try to argue to tell me to do
14 it sooner, I just -- I want you to know a 20-day trial,
15 that's where I can -- that's where I can conceivably fit it
16 in right now.
                It's that or April. So, that was -- so,
|17| please, go ahead. Please, please. But in the end --
18
            MR. MCCAULLEY: Your Honor --
19
             THE COURT: -- I feel like -- go ahead.
20
            MR. MCCAULLEY: SIS then requests a trial on
21 January 6th.
                I want to feel like I'm winning. So, yeah.
22 And Mr. Gallo and I have had several conversations about
23 this, and there's no indication, just like with Ms. Winner
24 before, that the parties can't work together. I will tell
25 you this, your Honor. My client is definitely definitely a
```

1 short David against Goliath, and reopening discovery in a 2 broad way for the next eight months will bury us. So, you 3 know, we want to have some certainty about the record we've created, the record that we've relied on. I have asked my 5 damages expert to prepare updated numbers, but it's simply updating his report, not new opinions. I expect to have it to Mr. Gallo in the next few weeks. He was kind enough and 8 his team was kind enough to send us updated numbers. 9 think anticipating the request -- he didn't even make us ask 10 for it -- they sent over the -- the numbers, and we would 11 definitely update our numbers, and we anticipate that, but 12 reopening discovery would be a huge blow to my client 13 financially, your Honor. And we are -- you know, we're 14 happy to go to trial. We're happy to -- to square off. 15 their team and the resources are -- have buried us and will 16 continue to bury us if we have significant discovery. I'm happy to work with Mr. Gallo. The one thing we did 18 talk about was updating some testimony that was kind of 19 rambling from witnesses, and -- and, you know, what I was 20 going to propose to him is we can maybe summarize those so 21 we didn't have to retake them, to make it less excruciating 22 for the jury. But new issues, new -- redeposing a bunch of 23 witnesses, there were so many depositions in this case.

24 almost broke my client the first time around. I'm not sure

25 we can do it again.

Document 406

Filed 01/08/25

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Case 3:21-cv-03496-AMO

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27 28 additions are included to modify the scope of the provision to make it more even-handed and fair:

- **(1)** the prohibition against offering any evidence or argument about what happened after November 2022 outside of the limited information that SIS produced in response to the Court's order should also be applied to Intuitive, along with its witnesses and lawyers;
- (2) SIS's damages expert's updated Schedules appended to his expert report based upon financial data produced by the parties after the close of discovery are not subject to the prohibition against offering any evidence or argument about what the "but for" world would look like after November 2022:
- (3) SIS's damages expert is not prohibited from testifying regarding SIS's lost profits in the "but-for" world corresponding to the period after November 2022 through 2026; and
- **(4)** information available after November 10, 2022 which is disclosed or covered in the parties' expert reports and which the parties' had a full opportunity to explore through the subsequent expert deposition process are not subject to the prohibition against offering any evidence or argument about what happened after November 2022.

SIS'S RESPONSE TO INTUITIVE'S PRELIMINARY STATEMENT --RELEVANT BACKGROUND AND ARGUMENT SECTIONS

Intuitive suggests that SIS has refused to produce discovery on a matter by claiming it is irrelevant, and then plans to surprise Intuitive with undisclosed evidence on the same matter at trial. Mtn No. 4 at p. 1. That is not at all accurate. Everything that SIS will present during its case-inchief to the jury during trial is known to Intuitive. SIS's live witness testimony and testimony of witnesses by deposition has been disclosed to Intuitive. There are no surprises in the trial exhibits SIS has on the list provided to Intuitive. SIS's expert witnesses will be testifying to the opinions that were fully disclosed in their expert reports and which Intuitive explored extensively during the period for expert deposition discovery.

Intuitive adds the gratuitous, self-serving, and erroneous assertion that "there is currently

27

28

no evidence in the record to show that SIS was excluded from competing in any relevant market by any alleged anticompetitive conduct of Intuitive during that period." Mtn No. 4 at pp. 1:20-22; 5:10-11. SIS disagrees. There is, however, no evidence in the record to show that Intuitive stopped, modified or otherwise changed its anticompetitive conduct after that conduct crushed SIS's effort to establish its refurbishment and repair service for EndoWrist instruments. Accordingly, the anticompetitive effect of the barriers to entry that Intuitive's anticompetitive conduct created, which shut down SIS business in 2019 and 2020 continued to exclude SIS from competing in the EndoWrist repair and replacement aftermarket from that time to the present.

In its "Relevant Background" section, Intuitive argues that its "March 2023 announcement clarifying that its customers were free to purchase any FDA-cleared reset EndoWrist" undercuts "SIS's claim that it was excluded from competing in that [post November 2022] time period." Mtn No. 4 at p. 2:4-8. That is simply not true.

Additionally, it appears that Intuitive wants to play by different rules regarding what post November 2022 evidence it wants to present to the jury. For example, Intuitive apparently intends to present evidence and argument to the jury to show "that SIS had the opportunity to compete after November 2022 and simply made a choice not to do so" in order to demonstrate "why SIS's liability and damages claims have no merit". Mtn No. 4 at p. 2:21-24. Yet, Intuitive asks that this Court require SIS to remain mute in the face of such evidence and refrain from telling the jury anything about what the "but-for" world would look like in the period after November 2022 through 2026. Specifically, Intuitive asks that SIS "be barred from offering evidence or making arguments to the jury about facts and events from that [post November 2022' time period." Mtn No. 4 at p. 4:9-11. Such a result would contradict the most basic principles of fairness. Accordingly, SIS requests that the Court incorporate the above-recited additional provisions in any Order the Court enters resolving this motion in limine.

Intuitive's "Argument" is essentially a rehash of the arguments it presented in its motion to reopen discovery. It is also based upon the fallacious allegation that SIS intends to use evidence from the post-November 2022 time period. Mtn No. 4 at p. 4 n.2. SIS has no such intention. SIS does however intend to present expert testimony from Mr. Bero about his various damages models that address the but-for world after November 2022 and form the basis for his lost profits damages calculations. It appears that Intuitive is attempting to use this motion as a vehicle to preclude SIS from presenting that testimony and related argument to the jury. As such, Intuitive's ploy is nothing more than a renewed attack on the admissibility of Mr. Bero's expert testimony which was rejected and put to rest by this Court's denial of Intuitive's Daubert motion.

Intuitive's postion that SIS cannot have "its witnesses testify, or its lawyers make arguments, about post-November 2022 facts and events—including arguments that SIS was foreclosed from competing during that [post November 2022] time period" is absurd and is in no way compelled by this Court's denial of Intuitive's motion to reopen discovery in this case. Simply put, it is undisputed that Intuitive's anti-competitive conduct crushed the repair market in which SIS operates in 2019 and 2020. Intuitive does not dispute that it has and would continue that conduct with respect to SIS's business to this day, even with its manufactured and self-serving March 2023 statement.

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2	CONCLUSION
3 4 5 6 7 8 9	For the foregoing reasons, SIS respectfully requests that in the interest of ensuring a fair and level playing field for the trial, that the Court include the proposed additional terms and exclusions with any Order entered granting Intuitive's Motion in Limine No. 4. Dated: November 7, 2024 McCAULLEY LAW GROUP LLC By: /s/ Joshua Van Hoven JOSHUA V. VAN HOVEN E-Mail: josh@mccaulleylawgroup.com 3001 Bishop Dr., Suite 300
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17 18 19 20	Attorneys for SURGICAL INSTRUMENT SERVICE COMPANY, INC.
21 22 23	
24252627	
28	5 SIS OPPOSITION TO INTUITIVE MOTION IN LIMINE #4

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1 **CERTIFICATE OF SERVICE** 2 I hereby certify that on November 7, 2024, I caused a copy of the foregoing 3 PLAINTIFF SIS'S OPPOSITION TO INTUITIVE'S MOTION IN LIMINE #4, to be 4 electronically to be served via electronic mail to counsel of record: 5 6 **Crystal Lohmann Parker** Paul, Weiss, Rifkind, Wharton & Garrison LLP 7 1285 Avenue of the Americas New York, NY 10019 8 212-373-3000 Email: cparker@paulweiss.com 9 Joshua Hill, Jr. 10 Paul, Weiss, Rifkind, Wharton & Garrison LLP 535 Mission Street, 24th Floor 11 San Francisco, CA 94105 (628) 432-5123 12 Èmail: jhill@paulweiss.com 13 Kenneth A. Gallo Paul, Weiss, Rifkind, Wharton & Garrison LLP 14 2001 K Street NW Washington, DC 20006-104 7 15 202-223-7356 Fax: 202-204-7356 16 Email: kgallo@paulweiss.com 17 Paul David Brachman Paul, Weiss, Rifkind, Wharton & Garrison LLP 18 2001 K St., NW Washington, DC 20006 19 202-223-7440 Email: pbrachman@paulweiss.com 20 William Michael 21 Paul, Weiss, Rifkind, Wharton and Garrison LLP 1285 Avenue of the Americas 22 New York, NY 10019 212-373-3000 23 Email: WMichael@paulweiss.com 24 Allen Ruby Attorney at Law 25 15559 Union Ave. #138 Los Gatos, CA 95032 26 408-4 77-9690 Email: allen@allenruby.com 27 28

FILER'S ATTESTATION 1 2 I, Kenneth A. Gallo, am the ECF User whose ID and password are being used to file this 3 document. In compliance with Civil Local Rule 5-1(i)(3), I hereby attest that the signatories 4 identified above have concurred in this filing. 5 6 Dated: November 11, 2024 By: /s/ Kenneth A. Gallo Kenneth A. Gallo 7 Kenneth A. Gallo (pro hac vice) 8 PAUL, WEISS, RIFKIND, WHARTON & **GARRISON LLP** 9 2001 K Street, NW Washington, DC 20006-1047 10 Telephone: (202) 223-7300 Facsimile: (202) 204-7420 11 Email: kgallo@paulweiss.com 12 Attorney for Defendant 13 Intuitive Surgical, Inc. 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28